



ABDN DIRECTORY

2023

ASSOCIATED BEVERAGE DISTRIBUTORS OF NEBRASKA



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IMPORTANT INDUSTRY LINKS

The Associated Beverage Distributors of Nebraska

www.abdne.org

Nebraska Unicameral

www.nebraskalegislature.gov

Nebraska Secretary of State

www.sos.state.ne.us

Nebraska Liquor Control Commission

www.lcc.ne.gov

Nebraska Department of Revenue

www.revenue.ne.gov

LETTER FROM THE CHAIRMAN

Dear Fellow Distributors:

It is my pleasure to serve as Chairman of the Associated Beverage Distributors of Nebraska in 2023. I look forward to the upcoming year and our Association's involvement in the legislative session, as well as other key policy meetings, Liquor Control Commission hearings, fundraisers and events.

ABDN will continue to serve our industry by actively engaging in issues that impact our industry such as:

- Defense of the Three-Tier System
- Protect Nebraska's Beer Franchise Law
- Cash law for beer
- Excise tax on alcohol
- Direct Shipping/Central Warehousing
- Trade practices
- Exclusive territories
- Prohibited conduct in violation of Trade Practice Rules & Regulations

It is with your continued and active support that our membership's interests are represented and protected in this very dynamic industry.

Thank you in advance for this opportunity to serve.

Respectfully,

Milan "Deder" Knezovich II, ABDN Chairman 2023

INDUSTRY ASSOCIATIONS

National Beer Wholesalers Association

1101 King Street, Ste. 600
Alexandria, Virginia 22314

P 703.683.8965

F 703.683.8965

President: Craig Purser

cpurser@nbwa.org

Brewers Association

736 Pearl Street
Boulder, CO 80302

P 303.447.0816

F 303.447.2825

info@brewersassociation.org

www.brewersassociation.org

Nebraska NBWA Director

Pivo Inc.

DBA High Plains Beverages

P 308.632.7424

MaryKate Scheinost

mkscheinost@hpbud.com

Beer Institute

122 C Street, NW, Ste. 350
Washington, D.C. 20001

P 202.737.2337

F 202.737.7004

info@beerinstitute.org

www.beerinstitute.org

EXECUTIVE COUNCIL 2021

Chair

Deder Knezovich

dederk@kandz.net
K&Z Distributing Co., Inc.
6301 N. 60th St.
Lincoln, NE 68507
P 402.467.4302

Treasurer

Anthony Gillick, Jr.

anthony.gillick@qbdist.com
Quality Brands Distribution, LLC
DBA Quality Brands of Lincoln
5840 N. 70th St.
Lincoln, NE 68507
P 402.467.3573

Vice Chair

MaryKate Scheinost

mkscheinost@hpbud.com
Pivo Inc.
DBA: High Plains Beverages
2810 Avenue M
Scottsbluff, NE 69363
P 308.632.7424

Past Chair

Dave Tims

DTims@premierbeverage.net
Nebraska Distributing Co.
DBA Premier-Midwest Beverage Co.
10367 S 134th St.
Omaha, NE 68138
P 402.891.1212

Secretary

Bruce Nelsen

bnelsen@edi-bud.com
Eagle Distributing, Inc.
1100 South Bud Blvd.
Fremont, NE 68025
P 402.721.9723

ABDN STAFF

ABDN Office

15701 S. 67th St. Roca, NE 68430
P 402.405.1535



President

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kcrawford@abdne.org



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Lobbyist

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bmiller@kisselkohoutes.com



Lobbyist

Sarah Wagelie

swagelie@kisselkohoutes.com

GOVERNMENT REGULATORY AGENCIES

Nebraska Liquor Control Commission

301 Centennial Mall South, PO Box 95046
Lincoln, NE 68509-5046
P 402.471.2571
F 402.471.2814
www.lcc.ne.gov

Executive Director: Hobert Rupe

Deputy Director: LeAnna Prange

Commissioners:

Bruce Bailey, Chair (1st Congressional District)

Term Expires: 5/24/2023

Harry Hoch, Jr. (2nd Congressional District)

Term Expires 5/24/2025

Kim Lowe (3rd Congressional District)

Term Expires: 5/24/2027

BEER DISTRIBUTION 101

WHAT IS THE THREE-TIER SYSTEM?

Let's start with some history. During prohibition, "tied houses" were retail outlets that sold alcohol directly to the public without a distributor. These houses led to shady business practices, low product quality standards, biased pricing and overconsumption. After prohibition was lifted, the government created a three-tiered system to promote regulation, fairness and safety within the industry.



1

MANUFACTURER

Brewers make the beverage and sell it to the distributor.



2

DISTRIBUTOR

Distributors sell, market, transport and deliver the product to retailers.



3

RETAILER

Retailers provide access to products and sell to consumers.

WHY IS IT IMPORTANT?

THE THREE-TIER SYSTEM BENEFITS EVERYONE

BENEFITS FOR THE STATE

TAXES

With this system in place, the state has a reliable, cost-effective way to collect excise taxes on alcoholic beverages.

PUBLIC HEALTH

Tainted products are recalled quickly by distributors, who act as gatekeepers ensuring that only fresh products hit the market.

JOB

All three tiers help create thousands of life-enriching jobs that boost Nebraska's economy and employment rate.

LOCALISM

Because distributors are connected to their communities, they support local welfare, small businesses and the state economy.

BENEFITS FOR CONSUMERS

SELECTION

Retail shelves are always stocked with an impressive variety of national, regional and local brands that offer something for everyone.

QUALITY

When brewers are held accountable for their products, you know you're drinking fresh, high-quality beverages every time.

SAFETY

Not only are the products guaranteed safe to drink, but the balance between control and access results in safer consumption.

BENEFITS FOR SMALL-BUSINESS RETAILERS

EDUCATION

Distributors offer training and education to retailers who sell alcohol.

MARKETING GUIDANCE

Retailers may receive marketing materials from distributors to help promote sales.

CONSISTENT QUALITY

All retailers get the same quality of products and services.

BENEFITS FOR BREWERS

HEALTHY COMPETITION

Smaller brands can compete with national brands when a wide range of products are accessible at retail. Just a few companies dominate the chip, soda and soup industries, but the beer aisle offers hundreds of brands.

LESS OVERHEAD

Brewers don't have large investments into sales and operations to sell and deliver their product.

STORAGE AND EFFICIENCY

Large, climate-controlled facilities ensure the product is fresh by the time it gets to the retailers. This saves brewers from investing in expanded storage facilities.

BENEFITS FOR DISTRIBUTORS

JOB

Family-owned independent distributors are invested in 27 facilities and communities statewide employ 768 people, supporting over 46.8 million in wages and salaries, creating over 1 million dollar economic impact in NE communities.

INTEGRITY

Distributors provide a sense of accountability for all retailers by upholding the same quality standards across the board.

TAXES

Distributors provide over 82 million in local, state and federal tax revenue and generate a total economic impact of over \$2.2 billion.

ECONOMIC IMPACT

ECONOMIC IMPACT OF NEBRASKA BEER INDUSTRY

TOTAL JOBS: 7415

WAGES: \$ 213,548,600

ECONOMIC IMPACT OF NEBRASKA BEER DISTRIBUTORS

TOTAL JOBS: 768

WAGES: \$ 46,708,500

STATE BEER EXCISE TAX RATES (PER GALLON)

WYOMING

WINE TAX: \$0.00/GAL
BEER TAX: \$0.02/GAL
LIQUOR TAX: \$0.00/GAL

SOUTH DAKOTA

WINE TAX: \$0.27/GAL
BEER TAX: \$1.27/GAL
LIQUOR TAX: \$4.63/GAL

MINNESOTA

WINE TAX: \$0.30/GAL
BEER TAX: \$0.15/GAL
LIQUOR TAX: \$5.03/GAL

INDIANA

WINE TAX: \$1.39/GAL
BEER TAX: \$0.23/GAL
LIQUOR TAX: \$8.55/GAL

COLORADO

WINE TAX: \$0.32/GAL
BEER TAX: \$0.08/GAL
LIQUOR TAX: \$2.28/GAL

NEBRASKA

WINE TAX: \$0.95/GAL
BEER TAX: \$0.31/GAL
LIQUOR TAX: \$3.75/GAL

WISCONSIN

WINE TAX: \$0.25/GAL
BEER TAX: \$0.06/GAL
LIQUOR TAX: \$3.25/GAL

KANSAS

WINE TAX: \$0.30/GAL
BEER TAX: \$0.18/GAL
LIQUOR TAX: \$2.50/GAL

MISSOURI

WINE TAX: \$0.42/GAL
BEER TAX: \$0.06/GAL
LIQUOR TAX: \$2.00/GAL

ILLINOIS

WINE TAX: \$1.39/GAL
BEER TAX: \$0.23/GAL
LIQUOR TAX: \$8.55/GAL

IOWA

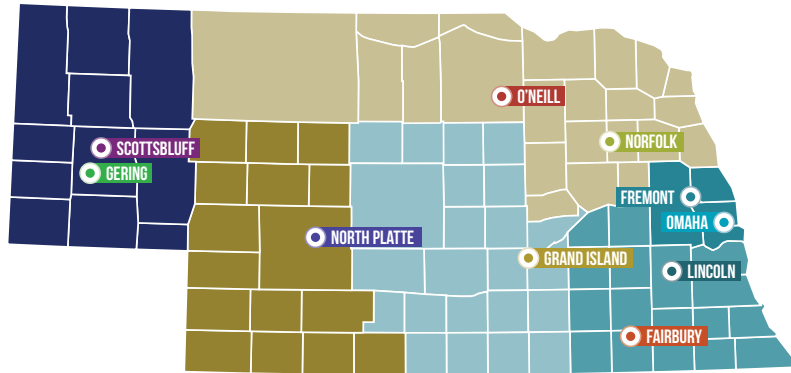
WINE TAX: \$1.75/GAL
BEER TAX: \$0.19/GAL
LIQUOR TAX: \$12.49/GAL

NEBRASKA'S DISTRIBUTORS CREATE JOBS

NEBRASKA'S DISTRIBUTORS CREATE ACCESS TO MARKET, CHOICE AND VARIETY

NEBRASKA'S BEER DISTRIBUTORS PROVIDE STATEWIDE DISTRIBUTION

The 17 member companies of ABDN are locally owned and operated independent family businesses. They serve the nearly 4,000 retailers in Nebraska who are licensed to sell alcoholic beverages throughout the state.



FAIRBURY

Eagle Distributing of Fairbury

FREMONT

Eagle Distributing, Inc.

GERING

Arrowhead Distributing

Dietrich Distributing Co., Inc.

GRAND ISLAND

Eagle Distributing of Grand Island

Nebraskaland Distributors, LLC

LINCOLN

B&J Enterprises Inc.

DBA: State Distributing Co.

K&Z Distributing

Quality Brands Distribution, LLC

DBA: Quality Brands of Lincoln

NORFOLK

Eagle Distributing of Norfolk, LLC

Heartland Beverage, LLC

NORTH PLATTE

Coors Distributing Co. of North Platte, Inc.

Quality Brands Distribution, LLC

DBA Quality Brands of North Platte

OMAHA

Nebraska Distributing Co.

DBA: Premier-Midwest Beverage Co.

Quality Brands Distribution, LLC

DBA Quality Brands of Omaha

O'NEILL

Adamson Distributing Co., Inc.

SCOTT'SBLUFF

Pivo Inc.

DBA: High Plains Beverages

DISTRIBUTOR MEMBERS

FAIRBURY

Eagle Distributing of Fairbury

3020 Industrial Ave.

Fairbury, NE 68352

P 402.721.9723

F 402.721.0620

CEO: Bruce Nelsen

Vice President: Tyler Nelsen

BRANDS DISTRIBUTED

3D Energy, Alani, Anheuser-Busch, Bang, BioSteel Sports Nutrition, Black Rifle Coffee Co, C4, Calypso, Celsius, Cigar City, Constellation, Electrolit, Good 2 Grow, Infusion Brewing, Kros Strain Brewing Company, Lazy RW Distillery, Liquid Death, Liquid Management, Loup River Distilling, Nebraska Brewing Company, Nestle, Novamex, Oskar Blues, Phusion Project, Press Premium, Prime Hydration, Stone Brewing Company, Talking Rain, Western Son Distillery

FREMONT

Eagle Distributing, Inc.

1100 South Bud Blvd.

Fremont, NE 68025

P 402.721.9723

F 402.721.0620

CEO: Bruce Nelsen

Vice President: Tyler Nelsen

BRANDS DISTRIBUTED

3D Energy, Alani, Anheuser-Busch, Bang, BioSteel Sports Nutrition, Black Rifle Coffee Co, C4, Calypso, Celsius, Cigar City, Constellation, Electrolit, Glacial Till, Good 2 Grow, Infusion Brewing, Kros Strain Brewing Company, Lazy RW Distillery, Liquid Death, Liquid Management, Loup River Distilling, Nebraska Brewing Company, Nestle, Novamex, Oskar Blues, Phusion Project, Press Premium, Prime Hydration, Stone Brewing Company, Talking Rain, Western Son Distillery

GERING

Arrowhead Distributing

3434 Lyman Dr.

Gering, NE 69341

P 308.633.8833

F 308.633.8834

Owner/President/Manager: Patrick O'Neil

BRANDS DISTRIBUTED

Coors, Odell, Zipline, Red Bull, Kinkaider, Broken Rail Cold Brew, Geloso Beverage Group, Kros Strain, Simply Lemonade, Arnold Palmer, Bloody Larry Mix, Now Water, Liquid Death

Dietrich Distributing Co., Inc.

102 Lakeview Dr.

Gering, NE 69341

P 308.632.5551

F 308.632.5577

Owner/President/Manager: John D. Dietrich

BRANDS DISTRIBUTED

Miller, Pabst, Old Milwaukee, Mike's, Sam Adams, Heineken, Dos XX, Boulevard, New Belgium, Empyrean, Abita Brewing, Lagunitas Brewing, Big Sky, Leinenkugels, Foster's, Lucky Bucket Brewery, Thunderhead Brewery, Angry Orchard, Brickway Brewing, Oskar Blues Brewing, Great Plains Distillery, Spirit Hounds Distillery, Heaven Hill Distillers, Frank-Lyn Distillers, Chateau Diana Wines, Koltiska Spirits, Cloud Peak Distillery, United Brands, TGIF Brands, Keurig Dr. Pepper Group, Xyience, Bai, Xing Teas, Liquid Ice, Little Debbie Snacks, Cayman Jack, White Claw, Truly, Twisted Tea, Dogfish Head, Left Hand Brewing, Pabst Hard Coffee, Scratchtown Brewery, Pine Bluffs Distillery, Cowboy Country Distillery, Glen Garry Scotch, Ahtel Wines, Religion Tequila, LeDoix Whiskeys, Boone & Crocket Whiskeys, Jack Daniels Country Cocktails, Aquam Vinos Russian Wines, Contraband Liquors, Jolie Folle Wines, Mount Beautiful Wines, Gordon Estate Wines, Traversa Wines, 9 Mile Wines, Sisters Ridge Wines, Bottle Rocket Brewing, Founders Brewing, Boss City Brewing, Jeremiah Johnson Brewing, Crook & Marker, Waterbird Brewing, Rey Azul, Krasna Wines, R Jelinek Liquors, Lev Lion Beer, Vinne Sklepy Lechovice Wines, G Fuel, Bucked Up, C4 Energy, Guayaki, Zoa, Evian Water, Forest Floor, Morning Wood Bloody Mary Mix

GRAND ISLAND

Eagle Distributing of Grand Island

4221 Juergen Rd.
Grand Island, NE 68801
P 308.384.2121
F 308.384.3945

CEO: Bruce Nelsen
Vice President: Tyler Nelsen

BRANDS DISTRIBUTED

3D Energy, Alani, Anheuser-Busch, Bang, BioSteel Sports Nutrition, Black Rifle Coffee Co, C4, Calypso, Celsius, Cigar City, Constellation, Electrolit, Glacial Till, Good 2 Grow, Infusion Brewing, Kros Strain Brewing Company, Lazy RW Distillery, Liquid Death, Liquid Management, Loup River Distilling, Nebraska Brewing Company, Nestle, Novamex, Oskar Blues, Phusion Project, Press Premium, Prime Hydration, Stone Brewing Company, Talking Rain, Western Son Distillery

Nebraskaland Distributors, LLC

4845 Juergen Rd. PO Box 250
Grand Island, NE 68801
P 308.382.9130
F 308.382.1701

Owners: Bill Boyd, Wayne Gappa, Dave Gappa, Michael Boyd

Manager: Bill Boyd

BRANDS DISTRIBUTED

MolsonCoors, Pabst, Heineken, Mike's Hard Lemonade, Boston Beer, Boulevard/Duval, New Belgium, Founders, Lagunitas, Odell, Firestone Walker, Empyrean, Zipline, Thunderhead, Kinkaider, Steeple, Abita, Lucky Bucket, Paulaner, Gottberg, Joose, Camo Tsing Tao, Asahi, HWY 14, Scratchtown, Prairie Pride, Lazy Horse, Borgata, James Arthur Vineyards, Jack Daniel's Cocktails, Crook & Marker, Bootlegger, Peg Leg, Beatbox, Bottle Rocket, Clubtails, Stiegl, Keg Creek, Upstream, Nestle, Keurig Dr. Pepper, Red Bull, Fiji, Xing

LINCOLN

B&J Enterprises Inc. DBA: State Distributing Co.

400 W. Industrial Lake Dr.
Lincoln, NE 68528
P 402.477.5268
F 402.477.5266

Owner/President/Manager: John Fordham

BRANDS DISTRIBUTED

Coors, Coors Light, Topo Chico, Simply Hard Lemonade, Blue Moon, Hamm's, Keystone Light, Fat Tire, Voodoo Ranger IPA, Boulevard, Quirk, Shiner, James Arthur Vineyards, Dos Equis, Tecate, Guinness, Brickway, Backswing, Moosehead, Molson, Old Milwaukee, Old Style, The Copper Can, Waterbird, Steigl, Four, Mamas, Mickeys, Colt 45, Sol, Killian's, St. Pauli Girl, Grolsch, Pilsner Urquell, Zoa, Duvel, Jack Daniels Country Cocktails

K&Z Distributing Co., Inc.

PO Box 29289
Lincoln, NE 68529
P 402.467.4302
F 402.467.4311

Owner/President: Milan "Deder" Knezovich, II

BRANDS DISTRIBUTED

Miller, Abita Brewing, Asahi, Boston Beer, Boulevard Brewing, Camo Brewing, Empyrean Ales, Five Point, Heineken CCM, Heineken USA, LA Batt's Blue, Lakefront Brewery, Lucky Bucket Brewery, Mark Anthony, New Belgium Brewery, Pabst Brewing Co., Saro, Thunderhead Brewery, US Beverage, Vanberg & Dewulf, Weyerbacher Brewery, Zipline Brewery, Founders Brewery, Glacial Till, Firestone Walker Brewing Co., Lagunitas Brewing Co., MoonLight Meadery, North Coast Brewing Co., Paulaner, Stout Brewing Company, White Elm Brewing Co., Athletic Brewing, Aim High Brewing, Empress Gin, American Made, Boon and Crockett Club, Global Beer, Stone Hollow, ZENWTR, Revolt Wines, Code Beer, Copeland, Bottle Rocket

Quality Brands Distribution, LLC DBA: Quality Brands of Lincoln

5840 N. 70th St.
Lincoln, NE 68507
P 402.467.3573

Owner/President: Tony Gillick
Sales Manager: Anthony Gillick, Jr.

BRANDS DISTRIBUTED

Anheuser Busch, Constellation Beer Division, Alaskan Beer Company, August Schell's Brewing, Cigar City Brewing, Cosmic Eye Brewing, Exile Brewing, Infusion Brewing Co., Kinkaider Brewing, Kros Strain, Nebraska Brewing Company, Oskar Blues Brewing, Scratchtown Brewing, Sideshow Spirits, Stone Brewing, Sweetwater Brewing Company, Vermont Hard Cider, Alani Energy, Prime Hydration, Sparkling Ice, Bang Energy, Nestle, Calypso Lemonade

NORFOLK

Eagle Distributing of Norfolk, LLC

2302 W Pasewalk Ave.
Norfolk, NE 68701
P 402.721.9723
F 402.721.0620

CEO: Bruce Nelsen
Vice President: Tyler Nelsen

BRANDS DISTRIBUTED

3D Energy, Alani, Anheuser-Busch, Bang, BioSteel Sports Nutrition, Black Rifle Coffee Co, C4, Calypso, Celsius, Cigar City, Constellation, Electrolit, Glacial Till, Good 2 Grow, Infusion Brewing, Kros Strain Brewing Company, Lazy RW Distillery, Liquid Death, Liquid Management, Loup River Distilling, Nebraska Brewing Company, Nestle, Novamex, Oskar Blues, Phusion Project, Press Premium, Prime Hydration, Stone Brewing Company, Talking Rain, Western Son Distillery

Heartland Beverage, LLC

1001 S. 37th St.
Norfolk, NE 68701
P 402.371.1700

Owner/President: Don Adamson
General Manager: Brandon Browne

BRANDS DISTRIBUTED

Molson Coors Beverage Company, Red Bull North America, Pabst Brewing Company, Heineken CCM & Dutch, Boston Beer Company, Mark Anthony, Boulevard Brewing Company, New Belgium Brewing Company, Camo Brewing, United Brands Co., Empyrean Brewing, Kinkaider Brewing Co., Lucky Bukcet Brewing, Thunderhead Brewing, Lagunitas Brewing, Brickway Brewery & Distillery, Divots Brewing, Founders Brewing Co., Gottberg Brewery, The Copper Can, Crook & Marker, Lazy Horse Brewing, Ennoble Beverages, Scratchtown Brewing Company, Hwy 14 Brewing, Sideshow Spirits, James Arthur, Beatbox Beverages, Lakefront

NORTH PLATTE

Coors Distributing Co. of North Platte, Inc.

4410 Twin Rivers Rd.
North Platte, NE 69101
P 308.534.3410
F 308.534.3410

Owner/President/Manager: Scott Haneborg

BRANDS DISTRIBUTED

Miller, Coors, Pabst, Mark Anthony, Boston Beer, Heineken USA, New Belgium, Boulevard, Empyrean Brewing, Peg Leg Brewing, Lucky Bucket, Thunderhead, Scratchtown, Brickway Brewing, Glacial Till Craft Cider, Camo Brewing, Lagunitas, United Brands Co., Left Hand Brewing, Crook & Marker, Oskar Blues Brewing, Heaven Hill Distillers, Koltiska, Frank-Lin Distillers, Spirit Hound Distillers, Keurig-Dr. Pepper, Red Bull, Xing Tea, Jones Soda, Essentia Water, Fiji Water, Sandhills Natural Water, Bottle Rocket Brewing, Founders Brewing Company, Bootleg Brewing, Morning Wood Bloody Mary Mix

Quality Brands Distribution, LLC DBA Quality Brands of North Platte

720 Lake Dr.
North Platte, NE 69101
P 308.532.4186
F 308.532.4276

General Manager: Anthony G. Gillick, Jr.
Sales Manager: Steve Stengle

BRANDS DISTRIBUTED

Anheuser Busch, Constellation Beer Division, August Schell Brewing Company, Black Tooth Brewing, Bolo Beer Co, Cosmic Eye Brewing, First Street Brewing, Infusion Brewing, Kinkaider Brewing, Kros Strain, Nebraska Brewing Company, Pals Brewing Company, Sideshow Spirits, Zipline Brewing Co, Alani Energy, Bang Energy, Sparkling Ice, Prime Hydration



OMAHA

Nebraska Distributing Co. DBA: Premier-Midwest Beverage Co.

10367 S. 134th St.
Omaha, NE 68138
F 402.891.1212
F 402.891.9490

President/GM: Dave Tims

BRANDS DISTRIBUTED

Molson Coors Beverage Company, Pabst Brewing Company, Heineken Dutch and CCM, Boulevard Beverage Company, Duvel, Red Bull, Boston Beer Company, Mark Anthony Brands, Brickway Brewing & Distilling, Empyrean Brewing Company, Lucky Bucket Brewing, Zipline, Thunderhead Brewing, Upstream Brewing Company, Camo Brewing, Firestone Walker, Founder's Brewing Company, Lagunita's Brewing, Abita Brewing Company, Wasatch, Squatters, Keg Creek Brewing, Glacial Till, Left Hand Brewing Company, BBL, Inc, Total Beverage Solution, Global Beer Network, Revelton Distilling, Sextro Rye, CH Distillery - Jeppson's, Zen Beverage - ZenWTR, Brooklyn Bottling, Beatbox Beverages, Paulaner, Crook & Marker, Prost Brewing Company, Brewdog Brewing Company, Asahi Breweries, Amtec International, HOIST, BIOLYTE, The Copper Can, The infinite Monkey Theorem, Vikre Distillery, Bottle Rocket Brewing, Carbliss, Waterbird Spirits

Quality Brands Distribution, LLC DBA Quality Brands of Omaha

13255 Centech Rd.
Omaha, NE 68138
P 402.896.8900
F 402.896.9669

Owner/President: Tony Gillick
General Manager: Anthony Gillick, Jr.

BRANDS DISTRIBUTED

Anheuser Busch, Constellation Beer Division, Alaskan Beer Company, August Schell Brewing Company, Cigar City Brewing, Cosmic Eye Brewing, Exile Brewing, Infusion Brewing, Kinkaider Brewing, Kros Strain, Nebraksa Brewing Company, Oskar Blues Brewery, Scratchtown Brewing, Sideshow Spirits, Spaten, Vermont Hard Cider, Alani Energy, Bang Energy, Prime Hydration, Sparkling Ice, Nestle, Calypso

O'NEILL

Adamson Distributing Co., Inc.

PO Box 226
O'Neill, NE 68763
P 402.336.2450

Owner/President/Manager: Don Adamson
General Manager: Brandon Browne

BRANDS DISTRIBUTED

Molson Coors Beverage Company, Keurig-Dr. Pepper Group, Red Bull North America, Pabst Brewing Company, Heineken CCM & Dutch, Boston Beer Company, Mark Anthony, Boulevard Brewing Company, New Belgium Brewing Company, Camo Brewing, United Brands Co., Empyrean Brewing, Kinkaider Brewing Co., Lucky Bucket Brewing, Thunderhead Brewing, Lagunitas Brewing, Brickway Brewery & Distillery, Divots Brewing, Founders Brewing Co., Gottberg Brewery, The Copper Can, Crook & Marker, Lazy Horse Brewing, Ennoble Beverages, Scratchtown Brewing Company, Hwy 14 Brewing, Sideshow Spirits, James Arthur, Beatbox Beverages, Lakefront, Glacier Clear, Paramount, Potters, Pendleton, Gallo, Barefoot

SCOTTSSLUFF

PIVO Inc. DBA: High Plains Beverages

2810 Ave. M, PO Box 771
Scottsbluff, NE 69363
P 308.632.7424
F 308.632.5908

Owner: Jeff, Cindy, and MaryKate Scheinost
President: MaryKate Scheinost
Sales Manager: Jason Fulk

BRANDS DISTRIBUTED

Anheuser-Busch InBev, Goose Island Beer Company, Kona Brewing Company, Breckenridge Brewery, Elysian Brewing Company, Golden Road Brewing, Constellation Beer Division, Nebraska Brewing Company, Infusion Brewing Company, Black Tooth Brewing, Diageo, Beverage Innovation, Canteen Spirits, Cutwater Spirits, Lazy RW Distillery, Sparkling Ice, Nesquik, Jarritos, Bang Energy, BioSteel, Black Rifle Coffee, Calypso, Congo Brands, Good2Grow, Karma Water, Super Coffee

ASSOCIATE MEMBERS

ABCO Fleet Services

4427 Midlothian Turnpike
Crestwood, IL 60418
www.abcofleetservices.com
P 708.260.1000
F 800.780.7202

General Manager: Peter Kozub

ABCO Fleet Services is simply a new name to encompass the different services we offer: American Body Company, ABCO Truck & Equipment and Beveragetruckparts.com.

American Body Company is known for their 200,000 sq. ft. under roof in Crestwood, IL and Kansas City MO, as well as being capable of reconditioning tractors, end load trailers, side load trailers, box trucks and special event trailers. They also do paint and decal application, in addition to lift gate sales, repair and service.

ABCO Truck & Equipment is a Strick Trailer Dealer, specializing in custom length and height. They work with used trailers, both side load and end load, as well as single axle and tandem axle tractors from 280hp to 500hp. ABCO Truck & Equipment is known to have one of the most comprehensive reconditioning programs for used equipment available.

Beveragetruckparts.com has a large inventory of side load, end load trailer parts and accessories. They also carry complete doors, panels, rollers and virtually every component for a side load trailer. In addition, they keep liftgate parts in stock and our customers are able to order online or by phone.

Our continued success and growth is directly related to our management, as well as our employee's dedication to serve our customers. We bend where our competitors break. We strive to become your single source Beverage Transportation solution.

Bickers Consulting Group, LLC

4200 Northside Pkwy. NW, Building 9
Atlanta, GA 30327
P 678.919.6919
F 678.919.6920

President: Mary Bickers

Bickers Consulting Group offers comprehensive beverage industry consulting and family wealth preservation services. Specialties include mergers and acquisitions consulting, distribution agreement compliance and notification, estate and business succession planning, family and shareholder negotiations, as well as banking and lender consulting.

Ellerbrock-Norris

4331 N 156th St.
Omaha, NE 68116
P 402.884.1320

CEO: Andy Bassett

Ellerbrock-Norris is a risk advisory firm focused on helping businesses change the way they think about insurance and risk management. With the ENCORE Success System as their proprietary tool to help achieve this, Ellerbrock-Norris has successfully partnered with thousands of companies throughout the Midwest and the country. They operate with a foundational belief that customers come first in everything they do. From investments in technology, hiring top talent or giving back to the communities, Ellerbrock-Norris obsesses about their client's experience when engaging with them. This allows them to provide unparalleled service that translates into results for their clients.

Encompass Technologies

420 Linden St.
Fort Collins, CO 80524
P 970.449.8000

VP of Sales: Jake Sampson

Encompass is proud to serve a broad network of beverage producers, wholesalers, and retailers by enhancing cross-tier collaboration, streamlining operations, simplifying decision-making, and equipping businesses for success in a fast-changing market. Our solutions like ERP, WMS, sales execution, CRM, logistics, warehouse automation, B2B eCommerce, data sharing, reporting, and more are uniquely designed to unlock business growth for the beverage industry.

Geloso Beverage Group

1662 Manitou Rd
Rochester, NY 14626
P 585.247.2310

Midwest Region Manager: Patrick Ashcraft
Nebraska, Iowa, & South Dakota State Manager:
Jeff Owen

Geloso Beverage Group LLC launched in 2002 and is based in Rochester, NY. Geloso distributes flavored malt beverages nationwide, including Clubtails, Johny Bootlegger, and Buzz Tea. Geloso's parent company, Omni Brokerage Group is a 3rd generation family-owned company, founded in 1965 by Vincenzo Geloso in Montreal, Canada. Since inception, the Geloso Family story is a tale of passion and product expansion.

The company has thrived in Canada and the U.S. through investments in Research & Development, the manufacturing of alcoholic and low-alcoholic beverages, as well as the brokerage and distribution of food and non-food products. Omni employs more than 500 people throughout Canada and the U.S. with its sales team, brewery, and seven warehouse locations.

Northern Trust

50 South LaSalle St., B-4
Chicago, IL 60603
P 847.612.5558

Head of Beverage Specialty Group: Adam Kerbis

Northern Trust is a global financial institution providing a full array of commercial banking and wealth management services to private businesses, families, and individuals. For more than 130 years, we have been driven by a disciplined client-centric strategy and the highest standards of client service. At Northern Trust, we have a practice solely focused on serving beer distributor clients. This means bringing creative loan and wealth management solutions, strong credit appetite, strategic advice, and our best-in-class client service standards to the middle tier. We have extensive experience helping beer distributors, and the families who own them, through the following situations: company acquisitions and mergers, brand acquisitions, warehouse construction and expansion, ownership buyouts, and large owner distributions. www.northerntrust.com/nbwa

Paragon Beverage Advisors, LLC

13 W. Moody Ave.
Webster Groves, MO 63119
P 314.267.0604

Managing Director: Randy Jozwiakowski

Paragon is a full-service wholesaler transaction advisory firm, including sell-side and buy-side services for acquisitions, divestitures, and mergers of either full businesses or brands. We also provide valuation services for estate planning, analysis of debt and equity sources including evaluating/negotiating bank lending, and strategic planning services. We pride ourselves on providing confidential, thoughtful advice to our clients to help them achieve their objectives.

RAKA

10808 S. 156th St.
Omaha, NE 68138
D 402.594.2072
C 402.618.7228

Vice President & General Manager: Jeff Reynolds

RAKA is a full-service sales, rental, parts and service equipment dealer with a multi-state reach, delivering reliable, cost-effective and energy efficient forklift, aerial equipment and material handling solutions since 1970.

At RAKA, our experienced and knowledgeable sales and service teams will help you develop a comprehensive equipment solution package to best serve your business.

In order to provide the solutions you need, RAKA offers a complete line of quality for rent or sale, including:

- Cat Lift Trucks
- Mitsubishi Forklifts
- Jungheinrich
- Taylor Forklifts - Large Capacity
- Shuttlewagon Railcar Movers
- JLG
- Genie
- Allied Rental Products
- Warehouse Equipment

Truck Center Companies

14321 Cornhusker Rd.
Omaha, NE 68138
P 402.592.2440
F 402.592.9641

Director of Sales: Matt Nissen

Truck Center Companies (TCC) is one of the largest Freightliner truck dealership groups in the Midwest with locations in 10 cities throughout Nebraska, Kansas, Iowa and Minnesota. In business since 1975, Truck Center Companies is driven by owner Trey Mytty to deliver consistent, trusted service to its customers.

Our product line features Freightliner, Western Star, Isuzu, Thomas Built Buses, Stoughton Trailers, Sidump'r trailers and Kalmar Ottawa trucks. TCC also provides parts and service, full maintenance, breakdown management, fleet management, leasing and rental—and even onsite body shops at several of its locations. With \$25 million in parts inventory and Elite Support certifications, you can count on us to get you into the truck you need, on the road and keep you rolling.

Vermont Information Processing

402 Water Tower Circle
Colchester, VT 05446
P 802.655.9400

Account Manager: Carly West

VIP has been dedicated to the beverage industry since 1972, helping distributors and suppliers across the country to be more efficient and profitable. As a long standing route accounting provider, we leverage our expertise to bring innovative new solutions to market that solve the challenges faced by all three tiers of the beverage industry.

In 2022, VIP welcomed eoStar customers into the VIP family, and look forward to the same type of long-term relationships that exist with the hundreds of distributors on the VIP Beverage system. In addition, ANY distributor can now take advantage of VIP solutions including iDIG & KARMA for sales execution, Retail Price Communication (RPC) to streamline the tedious task of sending pricing to retailers, OrderStream to create demand plans and POs, and BizStride Logistics to manage routing.

VIP is your go-to provider and a friend for the ages. Want to revolutionize the way you do business? Give us a call!

SPECIAL THANKS TO OUR SUPPLIER MEMBERS

ANHEUSER-BUSCH INBEV

BOSTON BEER

MOLSON COORS BEVERAGE COMPANY

CONSTELLATION

CONTACTING YOUR NEBRASKA STATE SENATOR

The following suggestions are intended to make correspondence with your elected official easy and effective.

Email is the preferred form of communication to your state senator. You can find your senator's contact information easily on the Legislature's website at www.nebraskalegislature.gov.

- Write on personal or business letterhead.
- Put your return address on the letter—envelopes are never thrown away.
- Identify yourself as a constituent and a member of the Associated Beverage Distributors of Nebraska.
- Identify your subject matter, title and bill number of the legislation and/or issue.
- State your reason clearly. Your own personal experience is the best supporting evidence. Tell how the issue would affect you, your family, community or business.
- Be as brief as possible. Use your own words.
- Ask your state senator to reply to your correspondence.
- Be reasonable.
- Time the arrival of your correspondence so that it reaches them before the legislation or issue is acted upon in committee or on the floor.
- Be sure to thank your legislature for his/her time.

How to draft your correspondence:

The Honorable (*Full Name*)

District _____

State Capitol

PO Box 94604

Lincoln, NE 68509

Dear Senator (*Last Name*):

DIST	SENATOR	CAPITOL PHONE	ROOM	CITY
1	Slama, Julie	(402) 471-2733	1401	Sterling
2	Clements, Robert	(402) 471-2613	1305	Elmwood
3	Blood, Carol	(402) 471-2627	10th Floor	Bellevue
4	von Gillern, R. Brad	(402) 471-2621	10th Floor	Elkhorn
5	McDonnell, Mike	(402) 471-2710	1101	Omaha
6	Cavanaugh, Machaela	(402) 471-2714	11th Floor	Omaha
7	Vargas, Tony	(402) 471-2721	8th Floor	Omaha
8	Hunt, Megan	(402) 471-2722	12th Floor	Omaha
9	Cavanaugh, John	(402) 471-2723	8th Floor	Omaha
10	DeBoer, Wendy	(402) 471-2718	12th Floor	Bennington
11	McKinney, Terrell	(402) 471-2612	1212	Omaha
12	Riepe, Merv	(402) 471-2623	1308	Ralston
13	Wayne, Justin T.	(402) 471-2727	1103	Omaha
14	Arch, John	(402) 471-2730	2103	La Vista
15	Walz, Lynne	(402) 471-2625	1120	Fremont
16	Hansen, Ben	(402) 471-2728	1117	Blair
17	Albrecht, Joni	(402) 471-2716	12th Floor	Thurston
18	Armendariz, Christy	(402) 471-2618	10th Floor	Omaha
19	Dover, Robert	(402) 471-2929	12th Floor	Norfolk
20	Fredrickson, John	(402) 471-2622	8th Floor	Omaha
21	Ballard, Beau	(402) 471-2673	1403	Lincoln
22	Moser, Mike	(402) 471-2715	1529	Columbus
23	Bostelman, Bruce	(402) 471-2719	1210	Brainard
24	Hughes, Jana	(402) 471-2756	10th Floor	Seward
25	Geist, Suzanne	(402) 471-2731	1110	Lincoln
26	Dungan, George	(402) 471-2610	12th Floor	Lincoln
27	Wishart, Anna	(402) 471-2632	8th Floor	Lincoln
28	Raybould, Jane	(402) 471-2633	10th Floor	Lincoln
29	Bostar, Eliot	(402) 471-2734	10th Floor	Lincoln
30	Dorn, Myron	(402) 471-2620	1208	Adams
31	Kauth, Kathleen	(402) 471-2327	1522	Omaha
32	Brandt, Tom	(402) 471-2711	1528	Plymouth
33	Halloran, Steve	(402) 471-2712	1115	Hastings
34	Lippincott, Loren	(402) 471-2630	11th Floor	Central City
35	Aguilar, Raymond	(402) 471-2617	1118	Grand Island
36	Holdcroft, Rick	(402) 471-2642	1302	Bellevue
37	Lowe, John S., Sr.	(402) 471-2726	1306	Kearney
38	Murman, Dave	(402) 471-2732	1107	Glennville
39	Linehan, Lou Ann	(402) 471-2885	1116	Elkhorn
40	DeKay, Barry	(402) 471-2801	11th Floor	Niobrara
41	Briese, Tom	(402) 471-2631	2108	Albion
42	Jacobson, Mike	(402) 471-2729	1523	North Platte
43	Brewer, Tom	(402) 471-2628	1423	Gordon
44	Ibach, Teresa	(402) 471-2805	11th Floor	Sumner
45	Sanders, Rita	(402) 471-2615	11th Floor	Bellevue
46	Conrad, Danielle	(402) 471-2720	1206	Lincoln
47	Erdman, Steve	(402) 471-2616	1124	Bayard
48	Hardin, Brian	(402) 471-2802	11th Floor	Gering
49	Day, Jen	(402) 471-2725	11th Floor	Omaha



**ASSOCIATED BEVERAGE
DISTRIBUTORS OF NEBRASKA**

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